ANNUITIES
INDIVIDUAL LIFE INSURANCE

PRUDENTIAL'S ADVANCED PLANNING GROUP

Our Mission

Our team of attorneys* and consultants work with financial professionals on a case- by-case basis, providing personalized guidance unique to each situation. We stand apart with more than 200 years of combined experience in estate, business, retirement income, wealth distribution and tax planning strategies, using both annuities and life insurance to help our distribution and sales partners drive new business. We can also provide seminar support, including continuing education, industry and firm presentations, CPA and attorney networking, and client seminars. Topics on which we consult and present include, but are not limited to:

- Estate Planning and Gifting Strategies
- Charitable Planning
- Executive Compensation
- Planning for Businesses Owners
- Retirement Income Planning
- Wealth Transfer
- Health Care Planning in Retirement
- Social Security Strategies

Meet the Team

Brandon Buckingham J.D.*, LL.M.
Vice President, Advanced Planning

- 32 years in financial and legal services
- 21 Years in Advanced Planning
- Brandon leads the Advanced Planning Group. He and his team provide technical, marketing and sales support for all matters concerning variable annuities, individual life insurance, retirement, estate, gift and income tax planning, and other advanced planning topics. Brandon is a frequent speaker and published author on subjects including IRAs, qualified retirement plans, annuities, life insurance and estate and income tax planning.

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800-800-2738, Option 4

Brett Berg, J.D.*, LL.M., CLU®, ChFC®
Vice President, Advanced Planning
- 24 Years in Advanced Planning
- Areas of Focus: Estate planning, charitable giving, wealth and business transfer, and retirement strategies.

Karen Hofmann, CLU®, ChFC®, CASL®
Vice President, Advanced Planning
- 25 Years in Advanced Planning
- Areas of Focus: Small business planning, executive benefits, retirement and estate planning, Social Security, and charitable giving

Donna Scalaro, J.D.*
Vice President, Advanced Planning
- 27 Years in Advanced Planning
- Donna leads all the internal case design and consultation requests and marketing support for team members who support both life insurance and annuities

Matthew H. Fitch, J.D.*, CLU®
Director, Advanced Planning
- 24 Years in Advanced Planning
- Areas of Focus: Wealth transfer, business planning, insurance financing, case design and illustration

Michael G. Connell, CLU®, ChFC®
Director, Advanced Planning
- 28 Years in Advanced Planning
- Areas of Focus: Mirrored loans, estate and business planning

Charles Perrault III, CFP®, CLU®
Vice President, Advanced Planning Field
- 9 Years in Advanced Planning
- Areas of Focus: Mirrored loans, wealth transfer, business planning, case design and illustration

Vicente Pina, MBA, AEP, ChFC®, CLU®, FLMI, LLIF
Director, Advanced Planning
- 27 Years in Advanced Planning
- Areas of Focus: Strategies for the ultra-affluent, high net worth, and foreign national markets

Stephanie Winiarski, MBA
Director, Advanced Planning, Marketing & Operations
- 5 Years in Advanced Planning
- Areas of Focus: Strategic marketing, project management, and operations for life insurance and annuities

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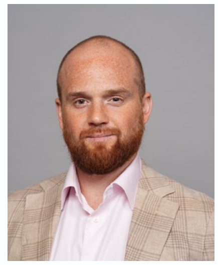
Christina Cuffari
Vice President, Advanced Planning Field
- 6 Years in Advanced Planning
- Areas of Focus: Implementation of sales technology in practice building for both Annuities and Life distribution



Timothy Cintolo
Vice President, Advanced Planning Field
- 4 Years in Advanced Planning
- Areas of Focus: Implementation of sales technology in practice building for both Annuities and Life distribution

Stephen Gilbert, CFP®, CLU®, ChFC®, RICP®
Vice President, Advanced Planning Field
- 12 Years in Advanced Planning
- Areas of Focus: IRAs, qualified plans, retirement income planning, Social Security and Medicare, beneficiary income planning

James Verbonitz, CFP®, ChFC®, CLU®
Vice President, Advanced Planning Field
- 8 Years in Advanced Planning
- Areas of Focus: Social Security and Medicare, retirement income planning, annuities and trusts

Alan Pearson, MA, MBA, RICP®
Director, Advanced Planning
- 17 Years in Advanced Planning
- Areas of Focus: Retirement income, estate planning, Social Security and Medicare, qualified plans, charitable giving, beneficiary income planning

Chris McGovern, CFS®, CLU®, ChFC®, AEP®
Vice President, Advanced Planning Field
- 10 Years in Advanced Planning
- Areas of Focus: IRAs, Social Security and Medicare, retirement income planning, beneficiary income planning, estate planning

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CFP® is an educational certification only.

CASL® is not approved for use in the state of NY.

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