

## Facts at a glance

<b>Minimum age for opening an account</b>	18+	
<b>Type of money</b>	Rollovers or transfers from qualified plans such as 401(k), 403(b), and governmental 457 plans Traditional IRAs, SEP-IRAs, Roth IRAs, and Inherited IRAs	
<b>Minimum initial contribution</b>	\$10,000	
<b>Minimum additional contributions</b>	\$1,000 or \$100 for contributions made through monthly electronic funds transfer (EFT)	
<b>Full liquidity</b>	No withdrawal charges; no front-end loads; no back-end loads; no charge for reallocations or rebalancing; <sup>1</sup> no transaction fees; no fees for automatic required minimum distributions (RMDs)	
<b>Fund options</b>	More than 150 mutual funds from 20+ fund managers LiveWell® Models <sup>2</sup> powered by Morningstar Investment Management LLC	
<b>Fees<sup>3</sup></b>	<b>Total assets</b>	<b>Annual recordkeeping fee</b>
	\$100,000+	0.45%
	\$50,000 - < \$100,000	0.55%
	\$25,000 - < \$50,000	0.65%
	Less than \$25,000	0.80%
<b>Other features available</b> One option may be elected.	Dollar cost averaging (DCA) <sup>4</sup> <u>OR</u> automatic rebalancing Select quarterly, semi-annual, or annual mode; monthly mode is also available for DCA	

<sup>1</sup> Excessive trading policy: More than one “round trip” involving the same investment option within a 60-calendar-day period is considered excessive trading. Please review the Disclosure Statement & Custodial Account Agreement of the LiveWell® Mutual Fund IRA booklet.

<sup>2</sup> Asset allocation (and/or diversification) does not ensure a profit or guarantee against loss; it is a method used to help manage risk.

<sup>3</sup> Fund options and associated standard mutual fund fees are as of 5/1/2020. Standard mutual fund fees, ranging from 0.64%-2.40% net, also apply.

<sup>4</sup> Dollar cost averaging does not ensure profit or protect against loss in a declining market. Such a plan involves continuous investment in securities regardless of fluctuating price levels of such securities. Investors should consider their financial ability to continue purchases through periods of low price levels.

Before making any rollover decisions, you must carefully consider all available retirement plan options including leaving the money in the current plan (which may be beneficial in certain circumstances), rolling the money to the new employer’s plan, installment and annuity payments (if available) and IRA rollovers. The key factors for the decision include: 1) investment options, 2) fees and expenses (including both investment options and account-related fees and expenses), 3) differing service levels available, 4) withdrawal penalties, 5) creditor and legal protections, 6) required minimum distributions, 7) employer stock, 8) income needs, and 9) tax impact and penalties. Tax consequences will vary and you should consult with a tax or legal professional.

NOT FDIC/NCUA INSURED, MAY LOSE VALUE INCLUDING LOSS OF PRINCIPAL, NO BANK/CU GUARANTEE, NOT A DEPOSIT, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY.

# Helping you enjoy a life of living well

At Sammons Retirement Solutions®, we know you want to live well and retire well. But in order to do that, you need your retirement funds to last. The problem is many people are outliving their savings, which may make you feel anxious about your financial future.

Through our affiliation with Sammons Financial<sup>SM</sup>, an insurance holding company with over \$89 billion in assets<sup>1</sup>, Sammons Retirement Solutions is a trusted partner positioned to stand strong well into the future. Sammons Financial member companies offer a diverse portfolio of financial services, including life insurance, annuities, and securities.

As a privately held company, the leaders and employees of Sammons Financial remain consistently focused on long-term growth, making decisions that allow the organization to deliver on its commitments to customers, distribution partners, employees, and communities.

**Let's work together.** Now is the time to work with your financial professional to develop a strong retirement plan you believe in. In the meantime, see if your values align with ours and if our simple, innovative, and straightforward solutions may be right for you. Visit [srlivewell.com](http://srlivewell.com).

## Invest with some of the most popular mutual funds managed by some of the nation's most talented fund managers



## Contact your financial professional for additional details.

**If you're a financial professional and are interested in more details about the LiveWell® Mutual Fund IRA, please call the Sammons Retirement Solutions Sales Desk at 855-624-0201.**

<sup>1</sup> Statutory Basis as of 12/31/2019.

**Investing in mutual funds involves risk, including potential loss of investment. You should consider the fund's investment objectives, risks, charges, and expenses carefully before investing. The prospectus and/or summary prospectus contain this and other information. You may contact your financial professional, visit [srlivewell.com/prospectus](http://srlivewell.com/prospectus), or call 866-747-3421 to obtain a current fund prospectus. Please read it carefully before investing.**

Sammons Financial<sup>SM</sup> is the marketing name of Sammons® Financial Group, Inc. and its member companies. Sammons Financial Group is comprised of North American Company for Life and Health Insurance®, Midland National® Life Insurance Company, Sammons Institutional Group<sup>SM</sup>, Inc., and Sammons Financial Network®, LLC., member FINRA. Annuities and life insurance are issued by either Midland National Life Insurance Company or North American Company for Life and Health Insurance; product guarantees are solely the responsibility of the issuing life insurance company.

You should also consider the expenses of the IRA program before investing. You must receive a fund prospectus and the LiveWell® Mutual Fund IRA disclosure form before investing.

IRAs are considered a long-term investment. Withdrawals from a traditional or SEP-IRA are generally subject to income taxes, and if taken before age 59½, may be subject to an additional 10% IRS tax penalty. Withdrawals from a Roth IRA are generally not subject to income tax provided certain requirements are met. Information on traditional, Roth, and SEP-IRAs is available in the LiveWell® Mutual Fund IRA disclosure.

Sammons Institutional Group<sup>SM</sup>, Inc. and its affiliated companies do not give tax, legal, or investment advice. Please consult with and rely upon your own tax, legal, or investment professional(s).

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UMB Bank n.a. is the custodian for the LiveWell® Mutual Fund IRA program. The mutual funds offered through the LiveWell® Mutual Fund IRA are made available through Sammons Financial Network®, LLC., member FINRA, 4546 Corporate Drive, Suite 100, West Des Moines, IA 50266. Information about the LiveWell® Mutual Fund IRA and its funds can be obtained by calling 866-747-3421. Sammons Financial Network®, LLC., member FINRA, Sammons Institutional Group<sup>SM</sup>, Inc., and Sammons Retirement Solutions® (a marketing division of Sammons Institutional Group) are not affiliated with UMB Bank n.a.

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