

Facts at a glance

Minimum age for opening an account	18+																		
Type of money	Rollovers or transfers from qualified plans such as 401(k), 403(b), and governmental 457 plans Traditional IRAs, SEP-IRAs, and Roth IRAs																		
Minimum initial contribution	\$50,000																		
Minimum additional contributions	\$1,000; additional contributions are only allowed during the first six months of opening your IRA and are eligible for the 3% account bonus.																		
3% account bonus	<p>When you make contributions, including rollover contributions, within six months of opening the IRA, Sammons Institutional GroupSM, Inc. will add an additional 3% of net contributions (adjusted for any withdrawals during the six-month period) to your IRA.</p> <p>The amount of the account bonus is calculated as a percentage of your net contribution(s) and becomes part of your IRA at the same time as the corresponding contribution(s).</p>																		
Early withdrawal charge (EWC)	<p>An EWC will be applied to withdrawals in excess of 10% of your account anniversary value (or RMD amount if greater) within six years of the account anniversary. The date your first contribution is received is known as your account anniversary.</p> <p>The EWC is eliminated six years after the account anniversary and applies to withdrawals by your beneficiary after your death.</p> <p>The EWC schedule that applies during the first six years of the IRA is as follows:</p> <table border="1" data-bbox="462 1108 1360 1176"> <thead> <tr> <th>Account year</th> <th>1</th> <th>2</th> <th>3</th> <th>4</th> <th>5</th> <th>6</th> <th>7+</th> </tr> </thead> <tbody> <tr> <td>Early withdrawal charge</td> <td>6%</td> <td>5%</td> <td>4%</td> <td>3%</td> <td>2%</td> <td>1%</td> <td>0%</td> </tr> </tbody> </table>			Account year	1	2	3	4	5	6	7+	Early withdrawal charge	6%	5%	4%	3%	2%	1%	0%
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Early withdrawal charge	6%	5%	4%	3%	2%	1%	0%												
EWC-free withdrawals	<p>During the first six years of your IRA, you may take an annual EWC-free withdrawal of up to 10% of your account anniversary value (or your RMD amount if greater) without being subject to an EWC.</p> <p>The amount of this withdrawal is not cumulative and will apply to withdrawals upon death of the IRA owner.</p> <p>Note for first-year account holders: In the first account year, the EWC-free amount is calculated on all contributions received and includes the account bonus. In subsequent account years, the amount available without an EWC is calculated on your account anniversary value.</p>																		
Fund options	<p>More than 150 mutual funds from 20+ fund managers</p> <p>LiveWell® Models¹ powered by Morningstar Investment Management LLC</p>																		
Fees²	Total assets	Annual recordkeeping fee																	
		<i>Years 1-6</i>	<i>Years 7+</i>																
	\$100,000+	0.85%	0.40%																
	Less than \$100,000	0.95%	0.50%																
Other features available	<p>Dollar cost averaging (DCA)³ <u>OR</u> automatic rebalancing</p> <p>One option may be elected.</p> <p>Select quarterly, semi-annual, or annual mode; monthly mode is also available for DCA</p>																		

¹ Asset allocation (and/or diversification) does not ensure a profit or guarantee against loss; it is a method used to help manage risk.

² Fund options and associated standard mutual fund fees are as of 5/1/2020. Standard mutual fund fees, ranging from 0.64%-2.40% net, also apply.

³ Dollar cost averaging does not ensure profit or protect against loss in a declining market. Such a plan involves continuous investment in securities regardless of fluctuating price levels of such securities. Investors should consider their financial ability to continue purchases through periods of low price levels.

Helping you enjoy a life of living well

At Sammons Retirement Solutions®, we know you want to live well and retire well. But in order to do that, you need your retirement funds to last. The problem is many people are outliving their savings, which may make you feel anxious about your financial future.

Through our affiliation with Sammons FinancialSM, an insurance holding company with over \$89 billion in assets¹, Sammons Retirement Solutions is a trusted partner positioned to stand strong well into the future. As a privately held company, the leaders and employees of Sammons Financial remain consistently focused on long-term growth, making decisions that allow the organization to deliver on its commitments to customers, distribution partners, employees, and communities.

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Invest with some of the most popular mutual funds managed by some of the nation's most talented fund managers



Contact your financial professional for additional details.

If you're a financial professional and are interested in more details about the LiveWell® Plus Mutual Fund IRA, please call the Sammons Retirement Solutions Sales Desk at 855-624-0201.

¹ Statutory Basis as of 12/31/2019.

Sammons FinancialSM is the marketing name of Sammons® Financial Group, Inc. and its member companies. Sammons Financial Group is comprised of North American Company for Life and Health Insurance®, Midland National® Life Insurance Company, Sammons Institutional GroupSM, Inc., and Sammons Financial Network®, LLC., member FINRA. Annuities and life insurance are issued by either Midland National Life Insurance Company or North American Company for Life and Health Insurance; product guarantees are solely the responsibility of the issuing life insurance company.

Before making any rollover decisions, you must carefully consider all available retirement plan options including leaving the money in the current plan (which may be beneficial in certain circumstances), rolling the money to the new employer's plan, installment and annuity payments (if available) and IRA rollovers. The key factors for the decision include: 1) investment options, 2) fees and expenses (including both investment options and account-related fees and expenses), 3) differing service levels available, 4) withdrawal penalties, 5) creditor and legal protections, 6) required minimum distributions, 7) employer stock, 8) income needs, and 9) tax impact and penalties. Tax consequences will vary and you should consult with a tax or legal professional.

Investing in mutual funds involves risk, including potential loss of investment. You should consider the fund's investment objectives, risks, charges, and expenses carefully before investing. The prospectus and/or summary prospectus contain this and other information. You may contact your financial professional, visit srlivewell.com/prospectus, or call 866-747-3421 to obtain a current fund prospectus. Please read it carefully before investing.

You should also consider the expenses of the IRA program before investing. You must receive a fund prospectus and the LiveWell® Mutual Fund IRA disclosure form before investing.

IRAs are considered a long-term investment. Withdrawals from a traditional or SEP-IRA are generally subject to income taxes, and if taken before age 59½, may be subject to an additional 10% IRS tax penalty. Withdrawals from a Roth IRA are generally not subject to income tax provided certain requirements are met. Information on traditional, Roth, and SEP-IRAs is available in the LiveWell® Mutual Fund IRA disclosure.

Sammons Institutional GroupSM, Inc. and its affiliated companies do not give tax, legal, or investment advice. Please consult with and rely upon your own tax, legal, or investment professional(s).

For six years after the IRA is opened, an Early Withdrawal Charge ("EWC") will apply to withdrawals in excess of the annual EWC-free amount. See the LiveWell® Plus Mutual Fund IRA Certificate of Disclosure for details.

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